

APWA SAN DIEGO IMPERIAL COUNTIES CHAPTER
Balance Sheet

July 31, 2018

	End of Last Year 6/30/2018	Previous Month 6/30/2018	Current Month 7/31/2018
ASSETS			
Current Assets			
Checking/Savings			
Certificate 38	0.00	0.00	0.00
Certificate 39	0.00	0.00	0.00
Bus. Fundament Checking	13,553.42	13,553.42	9,675.82
Merrill Lynch Investment	247,736.41	247,736.41	252,342.44
Bus. Inv. Acct. Savings	18,750.48	18,750.48	13,750.76
Total Checking/Savings	280,040.31	280,040.31	275,769.02
Other Current Assets			
Petty Cash for Registration	0.00	0.00	0.00
Total Current Assets	280,040.31	280,040.31	275,769.02
TOTAL ASSETS	280,040.31	280,040.31	275,769.02

Notes:	<ul style="list-style-type: none"> - Overall Operating Budget YTD = (\$8,877.32) - Total Assets YTD = (\$4,271.29) - Merrill Lynch account: For Month \$4,606.03 <li style="padding-left: 100px;">For Year \$4,606.03
---------------	---

12:09 AM

08/08/18

Accrual Basis

American Public Works association

Balance Sheet

As of July 31, 2018

	<u>Jul 31, 18</u>
ASSETS	
Current Assets	
Checking/Savings	
Bus. Inv. Acct. (Savings)	13,700.76
Business Fundamental (Checking)	9,675.82
Merrill Lynch Invest. Account	252,342.44
SDCCU savings	50.00
Total Checking/Savings	<u>275,769.02</u>
Total Current Assets	<u>275,769.02</u>
TOTAL ASSETS	<u>275,769.02</u>
LIABILITIES & EQUITY	
Equity	
Opening Balance Equity	180,439.55
Unrestricted Net Assets	113,245.78
Net Income	-17,916.31
Total Equity	<u>275,769.02</u>
TOTAL LIABILITIES & EQUITY	<u>275,769.02</u>

**APWA San Diego/Imperial Counties Chapter
2018-2019 Budget**

Category Description	2018-2019 Budget	2018-2019 Actual to 06/30/2019	Comments
INCOME			
110 - DINNER GALA INCOME			
111 - Dinner Gala Registration	\$13,000	\$96.74	includes extra plaque orders (150 people at \$88 ea. Avg)
112 - Dinner Gala Sponsorship	\$18,000	\$0.00	
113 - Dinner Gala Opp Drwg	\$500	\$0.00	
TOTAL 110 - DINNER GALA INCOME	\$31,500	\$96.74	
120 - MEETING LUNCH MEETINGS			
121 - Lunch Meeting Sponsorship	\$6,000	\$0.00	\$600 per sponsor-10 meetings for 18/19 (ASCE 4/19)
122 - Lunch Registration	\$23,000	\$2,832.68	average \$2300 per month for 10 meetings
123 - Luncheon Raffle/Other		\$0.00	
TOTAL 120 - MEETING LUNCHES	\$29,000	\$2,832.68	
140 - WEBSITE INCOME			
141 - Website Announcement		\$0.00	
TOTAL 140 - NEWSLETTER-WEBSITE INCOME		\$0	
150 - EDUCATION, PUBLICATION			
151 - Training Seminar / PWI	\$8,000	\$135.44	Leadership, PWI, Complete Streets, Seminars
152 - Sponsorship for Seminar	\$3,000	\$0.00	Only Kleinfelder for PWI in FY 16/17
153 - Storm Water Seminar	\$20,000	\$0.00	Assumes 2 training seminars per year
154 - Greenbook Seminar		\$0.00	
155 - Sustainability Committee	\$1,000	\$944.95	Income = expenses
TOTAL 150 - EDUCATION, PUBLICATIONS	\$32,000	\$1,080.39	
170 - GOLF TOURNAMENT INCOME			
171 - Tournament. Registration	\$10,000	\$3,209.24	
172 - Tournament Sponsorship	\$5,000	\$0.00	
173 - Golf Tournament Raffle	\$2,000	\$0.00	
TOTAL 170 - GOLF TOURNAMENT INCOME	\$17,000	\$3,209.24	
180 - MEMBERSHIP			
181 - APWA National Rebate	\$4,000	\$0.00	March, June, Sept & Dec at approx \$800 each
182 - Chapter Dues	\$10,000	\$2,258.32	
TOTAL 180 - MEMBERSHIP	\$14,000	\$2,258.32	
190 - CONFERENCE REIMBURSEMENT			
191 - Nat'l - Delegate Reimbursement	\$1,000	\$0.00	
192 - Leadership Conference Reimbursement	\$1,200	\$0.00	
193 - Congress Reimbursement		\$0.00	
194 - Membership Conf Reim from Nat'l		\$0.00	
195 - Education Summit		\$0.00	
196 - CA Chapters Dinner at Congress		\$0.00	
TOTAL 190 - OTHER REVENUE FROM APWA NAT'L	\$2,200	\$0.00	
210 - OTHER INCOME			
211 - Misc. Income	\$0	\$0.00	
212 - Transportation Committee Revenue	\$2,000	\$222.26	Income =Expenses (net zero)
213- International Affairs Revenue	\$0	\$0.00	
214- Young Professional Events	\$1,500	\$0.00	Income < Expenses (net -\$500)
215 -Community Service / Social Events	\$1,000	\$0.00	Beach Clean-up/YP- Meet the Brewer: Income < Expenses (net -\$500)
216 - Scholarship Donation	\$0	\$0.00	Mike Bemis Scholarship Fund
218 - Interest	\$50	\$0.28	
TOTAL 210 - OTHER INCOME	\$4,550	\$222.54	
230 -AWARDS INCOME			
231 - Plaque Orders	\$6,000	\$815.00	bump up to \$100 from \$90 for next year 2017-5 sponsors at \$1,000 each, 1 sponsor at \$750, 3 Sponsors at \$600 = \$7,550
232- Awards Sponsor	\$10,000	\$0.00	
233- Awards Luncheon	\$21,000	\$0.00	bump up fee to \$50? (Not done for 2017)
230 - TOTAL AWARDS INCOME	\$37,000	\$815.00	
TOTAL INCOME	\$167,250	\$10,514.91	

**APWA San Diego/Imperial Counties Chapter
2018-2019 Budget**

Category Description	2018-2019 Budget	2018-2019 Actual to 06/30/2019	Comments
EXPENSES			
310 - DINNER DANCE			
311 - Dinner Dance Expense	\$30,000	\$450.00	
TOTAL 310 - DINNER DANCE	\$30,000	\$450.00	
320 - MEETING LUNCH EXPENSE			
321 - Hotel Expense	\$32,000	\$2,655.95	10 Meetings for FY 18/19
320 - MEETING LUNCH EXPENSE - Other	\$300	\$649.84	Cash Box
TOTAL 320 MEETING LUNCH EXPENSE	\$32,300	\$3,305.79	
360 - EDUCATION, PUBLICATIONS			
361 - Training Seminars / PWI	\$5,500	\$0.00	PWI (no memberships)
363 - Storm Water Training Seminars	\$10,000	\$0.00	2 trainings per year
364 - Sustainability Committee	\$1,000	\$647.42	Income = expenses
TOTAL 360 - EDUCATION, PUBLICATIONS	\$16,500	\$647.42	
370 - GOLF TOURNAMENT			
371 - Golf Tournament Expenses	\$14,500	\$11,902.51	
TOTAL 370 - GOLF TOURNAMENT EXPENSES	\$14,500	\$11,902.51	Slightly higher than last year
410 - OTHER COMMITTEE EXPENSES			
411 - Award Committee Expenses	\$37,000	\$0.00	Try to net zero
412 - Community Service / Social Events	\$1,500	\$0.00	Beach Clean-up/YP- Meet the Brewer: Income < Expenses (net -\$500)
413 - Year-End Recognition	\$1,200	\$0.00	
414 - Transportation Committee Expense	\$2,000	\$280.39	Income =Expenses (net zero)
415-O&M Committees Meetings	\$2,000	\$2,191.13	
416 - Science Fair	\$100	\$0.00	
417 - Scholarship Program	\$2,000	\$0.00	
418 - Internship Program	\$5,000	\$0.00	8 interns at \$1,000 ea. + 10 APWA memberships (aprox. \$25 ea)
419 - Imperial County Committee /International Affairs	\$0	\$0.00	not active in 17/18
419.5 - Technology	\$1,000	\$0.00	
419.6 - Small Business Committee	\$300	\$0.00	
TOTAL 410 - OTHER COMMITTEE EXPENSES	\$52,100	\$2,471.52	
420 - NATIONAL REPS			
421 - PWX - Chapter Board	\$16,000	\$0.00	\$2,000 stipend for 8 attendees (6 APWA Board + 2 MSA Rodeo Winners)
422 - PWX - Delegate	\$4,000	\$0.00	Vic/Ed Stipend
423 - Spring Delegates Meeting	\$3,000	\$0.00	Assumes Stipend for 2 people (Vic/Ed) \$1500 ea.
424 - Leadership Training Workshop	\$3,000	\$0.00	2019 travel expenses for up to 2 people \$1500 ea.
425 - Membership conference	\$0	\$0.00	Will need \$X,XXX for Aug 2018 budget, no funds needed for FY17/18 - no one selected to attend
426- So. Cal Joint Chapter Meeting	\$500	\$0.00	
427- Education Summit		\$0.00	
428 - SD Chapter Dinner at PWX	\$2,000	\$0.00	
TOTAL 420 - NATIONAL REPS	\$28,500	\$0.00	
440 - BANK FEES			
441 - Bank Fees	\$70	\$0.00	4.95 per month
TOTAL 440 - INVESTMENT EXPENSES	\$70	\$0.00	
450 - OTHER MISC EXPENSES			
450 - Misc. Expenses	\$1,000	\$0.00	WR meeting
451 - UBIT Taxes - Business Registration Fee	\$0	\$0.00	
452 -Past Presidents Meetings	\$300	\$0.00	Need to be more Active in 2018/2019
453 -Young Professional Members Expense	\$2,000	\$0.00	Income < Expenses (net -\$500)
454 - Office Supplies	\$300	\$14.99	checks/nametags
455 - Board Meeting and President's Dinner	\$2,000	\$0.00	Board Position transfer mtgs / Audit meeting expenses
456 - Strategic Planning/Board Organization Meeting	\$600	\$0.00	
457 - Chapter Administrator	\$7,380	\$600.00	Increased to \$600 per month (6/2016) + membership fee (\$180)
459 - Media / Marketing	\$3,300	\$0.00	Includes Speaker Gifts; New banner for the one lost (\$300).
460- Organization sponsorship(ASCE, SMPS etc..)	\$2,000	\$0.00	CSPE/NEW; etc.
461 - Charitable Donations	\$1,000	\$0.00	
TOTAL 450 - OTHER MISC EXPENSES	\$19,880	\$614.99	
470 - CONTRIBUTIONS	\$2,000	\$0.00	SDSU-ASCE; UCSD-SCSE (\$1000 annual); ASCE

**APWA San Diego/Imperial Counties Chapter
2018-2019 Budget**

Category Description	2018-2019 Budget	2018-2019 Actual to 06/30/2019	Comments
660 - Board Insurance	\$0	\$0.00	Cancelled in May/June 2017
TOTAL EXPENSES	\$195,850	\$19,392.23	
OVERALL OPERATING BUDGET (Profit/Loss)	-\$28,600.00	-\$8,877.32	
221 - Merrill Lynch Account (Profit/Loss)		\$4,606.03	
OVERALL TOTAL (Profit/Loss) [w/ Invest. Account]	-\$28,600	-\$4,271.29	
Cash Reserves	\$28,600	\$0.00	
OVERALL TOTAL (Profit/Loss) [w/ Cash Reserves]	\$0	-\$4,271.29	

American Public Works association

08/08/18

Profit & Loss

Accrual Basis

July 2018

	<u>Jul 18</u>
Income	
110 - DINNER DANCE INCOME	
111 - DINNER DANCE REGISTRATION	96.74
Total 110 - DINNER DANCE INCOME	96.74
120 - MONTHLY LUNCH MEETINGS	
122 - LUNCH REGISTRATION	2,832.68
Total 120 - MONTHLY LUNCH MEETINGS	2,832.68
150 - EDUCATION, PUBLICATION	
151 - TRAINING SEMINAR	135.44
155 - Sustainability Committee	944.95
Total 150 - EDUCATION, PUBLICATION	1,080.39
170 - GOLF TOURNAMENT INCOME	
171 - TOURNAMENT REGISTRATION	3,209.24
Total 170 - GOLF TOURNAMENT INCOME	3,209.24
180 - MEMBERSHIP	
182 - CHAPTER DUES	2,258.32
Total 180 - MEMBERSHIP	2,258.32
210 - OTHER INCOME	
212 Transportation Committee	222.26
218 - INTEREST-DIVIDENDS	0.28
Total 210 - OTHER INCOME	222.54
220 - INVESTMENT INCOME	
221- MERRILL LYNCH ACCOUNT	4,606.03
Total 220 - INVESTMENT INCOME	4,606.03
230 - AWARDS INCOME	
231- PLAQUE ORDERS	815.00
Total 230 - AWARDS INCOME	815.00
Total Income	15,120.94
Expense	
310 - DINNER DANCE	
311 - DINNER DANCE EXPENSE	450.00
Total 310 - DINNER DANCE	450.00
320 - MEETING LUNCH EXPENSE	
321 - HOTEL EXPENSE	2,655.95
320 - MEETING LUNCH EXPENSE - Other	649.84
Total 320 - MEETING LUNCH EXPENSE	3,305.79
360 - EDUCATION, PUBLICATION	
364 - Sustainability Committee	647.42
Total 360 - EDUCATION, PUBLICATION	647.42
370 - GOLF TOURNAMENT	
371 - GOLF TOURNAMENT EXPENSES	11,902.51
Total 370 - GOLF TOURNAMENT	11,902.51
410 - OTHER COMMITTEE EXPENSE	
414 - TRANSPORTATION COMMITTEE	280.39
415 - O&M COMMITTEE MEETING	2,191.13
Total 410 - OTHER COMMITTEE EXPENSE	2,471.52

12:02 AM

American Public Works association

08/08/18

Profit & Loss

Accrual Basis

July 2018

	<u>Jul 18</u>
450 MISCELLANEOUS EXPENSES	
454 - OFFICE SUPPLIES	14.99
457 - CHAPTER ADMINISTRATOR	<u>600.00</u>
Total 450 MISCELLANEOUS EXPENSES	<u>614.99</u>
Total Expense	<u>19,392.23</u>
Net Income	<u><u>-4,271.29</u></u>